

# KIPP ATLANTA SCHOOLS

## KIPP Atlanta Schools Development Committee Meeting Minutes

*May 7, 2025*

*Regional Support Team Office*

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**Committee Members Present:** Frank Glover, Jim Bostic, Deb Sudbury [Online], Dekia Scott [Online]

**Committee Members Absent:** Joe Arnold, Omar Dione, Dawn Griffin

**KIPP Atlanta Schools Staff Present:** Dr. Lawrence Harris, Torrey Bates, Atoya Constantine, Teberina Johns, Kyla Byas-Smith

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May 7, 2025 - The meeting was called to order at 9:03 am by Dr. Harris.

### **I. Development Highlights & Updates**

- A. The development team focused on reflecting on the accomplishments of the past year and planning for the upcoming fiscal year.
  - The committee celebrated reaching the fundraising goal, setting a new target of 4.2 million for FY26, and discussed various successful initiatives. The development team provided updates:
    - 1. Partnered with the Family & Engagement department, advocating for charter schools at the GA State Capitol and DC Spring Hill Day
    - 2. Best of KIPP updates and discussed the successful strategy partnering with the Advancement of the Whole Child department, in supporting our regional competitions and events to showcase the best of our KIPPsters in competitions like the spelling bee, science fair, mathlete competition and chess tournament
    - 3. The development team also went through a year-in-review of KIPP ATL School Tour Experiences, Best of KIPP/KIPP Competes Regional Events, and the Night of Impact

### **II. Fundraising Goal 2026**

- A. It was shared with the committee that the FY25 financial goal was reached.
- B. A detailed draft path showcased the committed plan to reach the increased goal of 4.2 million (20% increase over the traditional 3.5 million)

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- C. The committee expressed confidence when reviewing grants, corporate, and foundational giving. Ex:
  - 1. Applied for Sen. Warnock CDS grant to be used for KIPP Forward and mental health initiatives
  - 2. Reviewed past giving of potential giving and future support with the Georgia Power Foundation
  - 3. Campaign considerations of the Woodruff Whitehead Foundation
  - 4. Continuing partnership with Chick-fil-A
  - 5. Foundation for a Better World locked in to support us FY26

### III. Upcoming Priorities

- A. The development committee expressed plans to continue donor cultivation processing with the Wheel of Change: identify, qualify, cultivate, solicit, and steward relationships with our partners and donors.
- B. There's high anticipation of implementing the giving societies with donors in FY26
- C. Discussed implementing Fall lunch and dinner parties. Asking the committee to host these parties as part of our proposed small donor cultivation strategy
  - 1. Planning to host a dinner for our emeritus board members (as discussed in last month's committee meeting) in recognition of their service and donations throughout the years
- D. Reveal the Shield (May 15)
- E. Board and committee meeting schedule changes approved: meetings will be on same day

\*\* The committee could not approve minutes due to a lack of in-person quorum. Minutes approval deferred to fall meeting.

*The meeting concluded at 10:13 am. Minutes taken by Atoya Constantine and Teberina Johns.*